



## Window Treatment Sales Representative

**Job Type:** Full-time/Part-time

**Assignment Pay:** TBD / **Hourly:** TBD

### Full job Description:

Deluxe Window Treatments has an immediate opening for an ambitious, self-reliant Window Treatment Sales Representative who will help our customers find products that match their unique personal style. The ideal Candidate will have a positive attitude and see the experience as an opportunity for growth; along with a passion for sales and decor, strong work ethic, ability to communicate effectively and interest in learning new things. Experience or education in home décor, window treatments or lighting required, with a background in outside and in-home sales or in luxury home retail preferred.

### Position Responsibilities:

- Conduct in-home design consultations to identify the right product to match the customer's personal style, functional needs and budget
- Provide quotes and immediate feedback to facilitate the ordering and installation process
- Serve as a liaison between manufacture vendors, customers, installers and our back office to ensure the best customer experience
- Build local relationships with designers, realtors, builders and other professional who rely on our services
- Must be willing to visit customers at home or business for sales
- Ability to network with customers and other trade professionals for collaboration
- Strong phone and written follow-up
- Committed to learning features and benefits of new products and attend trainings virtually or in-person
- Likes to work as part of a team or can work independently when needed
- Professional appearance
- Perform in-home measurements and installation; primarily for roller shades, blinds and shutters.
- Learn motorization installation and programming techniques
- Provide customers with a Deluxe experience by being attentive, thorough and efficient
- Communicate with the Deluxe Team daily
- Be available at least once a month for paid in-service training

**Requirements:**

- High School Degree or equivalent
- A minimum of 1 year sales experience preferred
- A strong emphasis on exceptional customer service
- Excellent organizational and interpersonal skills
- Team oriented approach
- Energetic personality
- Window Covering and Drapery sales experience is a plus
- Reliable transportation and cellular service
- Experience accurately measuring within 1/8" with manual and laser measurer
- Ability to lift a minimum of 50lbs and scale up and down ladders up to 26' in height
- Sufficient customer service and in-home service experience
- Adequate spoken and written communication skills
- Basic understanding of technology with computers, tablets and mobile devices
- Must have a valid driver's license with good history and reliable transportation with insurance
- Understand company policies and procedures, while following supervisor direction
- Punctual, Reliable, Honorable

***EQUAL OPPORTUNITY EMPLOYER STATEMENT:***

*Deluxe Window Treatments is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees. Deluxe Window Treatments has always been, and always will be, committed to diversity and inclusion. We seek team members from all backgrounds to join our teams, and we encourage our employees to bring their authentic, original, and best selves to work.*